RANDALL THACKER LLC
STRATEGY & LEADERSHIP

Build Strong Interpersonal Relationships of Trust

Duration	Audience
2-hour	Emerging Leader New Leader Middle Manager Senior Leader

About This Course

This course focuses on developing interpersonal effectiveness by understanding one's own work style and appreciating others' styles. Participants will learn to build trust, maintain constructive and respectful relationships, and communicate with openness and equity. Emphasis is placed on active listening, collaboration, negotiation, and motivating others, fostering an environment of mutual respect and shared learning.

Topics Included

- The principles and techniques that build trust
- Identifying and understanding your working style
- How to better understand others' work styles
- Use of the DiSC assessment (optional)

Training Approach

- Instructor-led
- Group discussion
- Self-reflection
- Simulations

Skills Learned/ Outcomes

- Understand clearly your own work style and its impact on relationships
- Effectively build trust, rapport, and mutually respectful relationships
- Listen actively, express ideas constructively, and adapt to others' perspectives
- Collaborate efficiently and negotiate thoughtfully to achieve shared goals

Course offerings:

We offer a wide range of training programs for leaders and teams to strengthen capabilities, enhance collaboration, and drive organizational success

Communication
Prioritizing and Communicating Goals, Roles & Responsibilities
Communicating Across Generations

Team Performance
Motivating and Inspiring Team Contributions and Success
Ensuring Team Accountability for Consistent Performance
Leveraging Your Team's Diverse Talents and Strengths
Inspiring, Motivating, and Guiding Team to Achieve Org. Goals
Fostering Strong Collaboration and Managing Conflict for Productive Outcomes

Productivity and Efficiency
Effectively Managing Workload

Leadership Quality
Inspiring Mission-Driven Work in Direct Reports
Learning & Applying Situational Leadership
Empathy-Based Leadership
Increasing Emotional Intelligence, Leadership Presence, and Personal Integrity
Being Visionary & Strategic in Thinking and Execution
Cultivate Talent through Accountability, Empowerment, and Effective Delegation, Coaching, Feedback
Proactively Advancing Diversity, Equity, and Inclusion throughout the Organization
Leading & Influencing Change, Improvements, and Innovation

Recruiting and Onboarding
Assessing, Recruiting, and Retaining Team Talent

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